

PRICE INCREASE

Effective Mar 1, 2024

Dear Valued Customer,

We're reaching out to advise you that after much prayer and consideration, in order to maintain the same quality of production there will be a 10% increase on both processing (\$.09/lb) and kill/disposal fee (\$7.00), to be put into effect on March 4, 2024. The new prices will be .99/lb processing, and the kill disposal fee will be \$77. We had not planned this increase, in fact we discussed it at the end of last year and decided we would try to hold out as long as we could to keep from increasing pricing. But, due to crazy market prices driving more people to the sale barn and increases in overall costs we really don't have a choice. In addition, the EPA is passing new policies that will be very costly for processors and could potentially put many mid-size operations out of business. We do not know the full extent of how this will affect our plant specifically but have been told to prepare for some hefty fees/costs to come up to new standards or outrageous fines or shut down if we do not comply.

The Fatted Calf is committed to offering you the quality you expect and deserve. Our customers are very important, and we strive to uphold that standard we have set. We are cutting back in some other areas to help offset and keep the total weight of our increases off our customers.

All appointments up to March 1 st , will be honored with the current price at the time of processing.

We greatly appreciate your continued business and support through this time of growth and change. If you have any further questions or concerns regarding this price increase, please do not hesitate to reach out. Our team is more than happy to discuss this situation with you.

Sincerely,

Cindy Nicolai

Owner, The Fatted Calf LLC



The Fatted Calf LLC